



SADE SOLUTIONS LLC

FINANCE • BUSINESS DEVELOPMENT • SOLUTIONS

SBA-CERTIFIED SDVOSB
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SAM ACTIVE | SMALL BUSINESS
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CORPORATE CAPABILITY STATEMENT

Government • Commercial • Nonprofit • Mission-Driven Organizations

Sade Solutions LLC is an SBA-certified Service-Disabled Veteran-Owned Small Business and veteran-led management and technology advisory firm. We help organizations convert strategy, policy, financial requirements, operational needs, and technology investments into accountable execution. Our integrated services span financial management, controllership, internal controls, audit remediation, ERP and data enablement, program management, process improvement, supply chain and logistics, housing and property operations, business development, research, training, and AI/automation readiness.

Core Capabilities

FINANCE & CONTROLLERSHIP

- Budgeting, FP&A, forecasting, cash flow, working capital, cost and variance analysis.
- Accounting operations, close, reconciliations, financial reporting, policies, and decision support.

ERP, DATA & AI ENABLEMENT

- Requirements, configuration support, UAT, migration, reconciliation, dashboards, and data-quality controls.
- Automation and AI readiness grounded in stable processes, accountable data, human oversight, and control-by-design.

OPERATIONS, LOGISTICS & HOUSING

- Procurement, vendor performance, inventory and spend analysis, service-delivery controls, and logistics readiness.
- Affordable/multifamily housing support, property accounting, underwriting workflow, and portfolio reporting.

CONTROLS, AUDIT & COMPLIANCE

- Risk assessments, narratives, flowcharts, RCMs, testing, evidence, and segregation of duties.
- Corrective actions, deficiency closure, continuous monitoring, OMB A-123/A-11, and FIAR support.

PMO & PROCESS TRANSFORMATION

- Governance, integrated schedules, RAID logs, RACI, milestones, status reporting, and executive escalation.
- Current/future-state design, SOPs, KPIs, cycle-time reduction, change management, and benefits realization.

GROWTH, RESEARCH & TRAINING

- Market research, capture planning, partner mapping, proposal support, CRM, and pipeline governance.
- Program evaluation, professional development, systems training, job aids, knowledge transfer, and workforce readiness.

Client Value

CLARITY

- Reliable financial and operational insight for leadership decisions.
- Clear ownership, priorities, requirements, and success measures.

CONTROL

- Defensible documentation, evidence, quality gates, and governance.
- Controls integrated into processes, systems, data, and reporting.

EXECUTION

- Practical roadmaps, work packages, measurable delivery, and issue closure.
- Knowledge transfer and sustainment that remain after the engagement.

Why Sade Solutions LLC

VETERAN-LED

Direct executive involvement, mission accountability, integrity, and disciplined follow-through.

INTEGRATED

Finance, controls, process, data, technology, operations, and people are designed together.

PRACTICAL

Execution-ready outputs with owners, measures, evidence, training, and sustainment.

FLEXIBLE

Assessment, implementation, managed support, training, staff augmentation, and subcontracting.

Delivery Model

ASSESS

Establish objectives, stakeholders, documents, systems, current performance, constraints, and decision criteria.

DIAGNOSE

Identify root causes, control gaps, process waste, data issues, risks, dependencies, and priority opportunities.

DESIGN

Develop target-state processes, controls, requirements, roadmaps, governance, measures, and implementation plans.

DEPLOY

Execute work packages, manage schedule and risk, support configuration/UAT, communicate change, and train users.

SUSTAIN

Transfer ownership, monitor KPIs and controls, close issues, update SOPs, and reinforce continuous improvement.

FINANCE, CONTROLS, ERP, DATA & TRANSFORMATION | Financial Discipline and Technology-Enabled Execution

Sade Solutions connects planning, accounting, internal controls, audit readiness, systems, data, testing, program governance, and change so that improvements are measurable, controlled, and sustainable.

FINANCIAL MANAGEMENT & FP&A

- Budget formulation/execution, rolling forecasts, scenarios, sensitivities, and driver-based planning.
- P&L, cash flow, working capital, revenue, margin, cost, variance, capital, and operating-cost analysis.
- KPI design, management reporting, executive decision briefs, resource allocation, and benefits tracking.

CONTROLLERSHIP & ACCOUNTING OPERATIONS

- Close calendars, journal entries, account analysis, reconciliations, accruals, prepaids, fixed assets, cost, and lease accounting.
- General-ledger governance, balance-sheet integrity, GAAP/IFRS-aligned reporting, and close optimization.
- Policies, procedures, role definitions, checklists, evidence standards, and management reporting.

GOVERNMENT FINANCIAL MANAGEMENT

- Budget execution, funds-control support, financial operations, and management reporting.
- OMB A-11/A-123 documentation, control alignment, monitoring, corrective action, and FIAR-oriented audit readiness.
- ERP-enabled financial processes across SAP/GFEBS, FMFI, Oracle, and related environments.

INTERNAL CONTROLS & RISK MANAGEMENT

- Enterprise/process risk assessments, governance, narratives, flowcharts, RCMs, and segregation-of-duties analysis.
- Design assessment, test scripts, sampling, operating-effectiveness testing, issue validation, and exception reporting.
- Control ownership, management certification support, continuous monitoring, and corrective-action governance.

AUDIT READINESS & REMEDIATION

- Prepared-by-client management, evidence collection/indexing, quality review, and source traceability.
- Root-cause analysis, corrective-action plans, milestones, owners, dependencies, aging, and management responses.
- Deficiency closure packages, recurring testing, repeat-finding prevention, and audit sustainment.

FINANCE TRANSFORMATION

- Current-state assessment and target operating model across people, process, controls, data, and technology.
- Close acceleration, reporting redesign, shared-service/service-delivery model, requirements, and control-by-design.
- Business case, implementation roadmap, quick wins, change impacts, measures, and sustainment.

ERP FUNCTIONAL & FINANCE ENABLEMENT

- Business and functional requirements, fit-gap analysis, workflow, roles, controls, and reporting requirements.
- Configuration support, cutover, transition, operating procedures, and post-implementation stabilization.
- Platform support across SAP S/4HANA/GFEBS, FMFI, Oracle, Workday, Workiva, NetSuite, and Anaplan.

REQUIREMENTS, UAT & ISSUE RESOLUTION

- Requirements catalog, user stories, acceptance criteria, traceability matrix, and controlled change.
- UAT strategy, scenarios, scripts, test data, evidence, defect triage, retesting, and go/no-go criteria.
- Traceability from policy/process need to system requirement, control, test, and outcome.

DATA MIGRATION, RECONCILIATION & ANALYTICS

- Source-to-target mapping, conversion rules, ownership, data lineage, validation, and quality gates.
- Pre/post-migration reconciliations, exception analysis, issue resolution, dashboards, KPI/SLAs, and trend analysis.
- Power BI and platform-native reporting supported by documented definitions and accountable data.

AI & AUTOMATION READINESS

- Use-case identification, prioritization, value/risk assessment, pilot measures, and implementation roadmap.
- Process standardization before automation to reduce rework and prevent control failures.
- Data ownership, quality, access, human review, audit trail, exception handling, governance, adoption, and sustainment.

PMO & PROGRAM GOVERNANCE

- Program charter, WBS, integrated schedule, milestones, dependencies, deliverable control, and acceptance criteria.
- RAID, action, decision, and corrective-action logs; vendor/stakeholder coordination and executive reporting.
- Portfolio visibility, resource tracking, benefits realization, quality gates, and zero-surprise escalation.

PROCESS & ORGANIZATIONAL TRANSFORMATION

- Current/future-state design, process mapping, workload analysis, SOPs, RACI, controls, metrics, and SLAs.
- Root-cause analysis, Lean problem solving, cycle-time reduction, service models, and continuous improvement.
- Stakeholder analysis, change impacts, communications, training, adoption measurement, and ownership transition.

REPRESENTATIVE OUTPUTS

Budget/Forecast Models | Close Calendar | RCMs | Test Scripts | Corrective-Action Plans | Requirements Matrix | UAT Package | Migration Reconciliation | Data Dashboard | Integrated Schedule | Sustainment Plan

OPERATIONS, HOUSING, GROWTH, TRAINING & DELIVERY | Integrated Support Across the Enterprise

Sade Solutions extends finance and control discipline into operations, supply chain, housing programs, business development, research, and workforce development while using clear engagement and quality disciplines.

OPERATIONS & SERVICE DELIVERY

- Operating-model assessment, service catalog, roles, handoffs, escalation, request/queue management, and workload analysis.
- Customer operations, case tracking, issue resolution, SOPs, checklists, calendars, controls, KPI/SLAs, and quality measures.
- Performance reporting, root-cause analysis, corrective actions, and governance for repeatable execution.

SUPPLY CHAIN, PROCUREMENT & LOGISTICS

- Procure-to-pay, vendor onboarding, approval controls, contract-administration support, and documentation.
- Spend, inventory, lead-time, vendor-performance, materials-flow, distribution, and exception analysis.
- Logistics-readiness assessment, supplier scorecards, operating procedures, issue escalation, and continuous improvement.

HOUSING, PROPERTY & MULTIFAMILY SUPPORT

- Affordable/multifamily program operations, policy implementation, workflow documentation, and quality assurance.
- Housing-finance and underwriting support: sources/uses, pro formas, DSCR, sensitivity analysis, file review, and checklists.
- Property accounting, lease/rent data, revenue/expense analysis, close, reconciliations, capital planning, vendor costs, and reporting.

BUSINESS DEVELOPMENT & CAPTURE

- Market/customer research, opportunity qualification, competitive analysis, pursuit prioritization, and value proposition.
- Partner mapping, teaming strategy, capture planning, compliance crosswalks, proposal support, pricing, and financial analysis.
- Pipeline governance, CRM discipline, stage gates, probability, next actions, executive reviews, and lessons learned.

RESEARCH, EVALUATION & ANALYTICS

- Program/process evaluation, stakeholder interviews, surveys, document review, and structured data collection.
- Qualitative/quantitative analysis, thematic findings, trend identification, benchmarking, baselines, and options analysis.
- Executive reports that translate evidence into prioritized, actionable recommendations.

TRAINING, WORKFORCE & BILINGUAL SUPPORT

- Instructor-led, virtual, and blended learning for finance, controls, systems, leadership, process improvement, and workforce readiness.
- Curricula, facilitator/participant guides, case studies, job aids, knowledge checks, completion records, and train-the-trainer.
- Role-based learning, adoption and sustainment support, plus English-Albanian stakeholder coordination when scoped.

REPRESENTATIVE OPERATIONS, GROWTH AND TRAINING OUTPUTS

Service Delivery Model | Vendor Scorecard | Spend Analysis | Housing Review Checklist | Capture Plan | Compliance Matrix | Research Report | Curriculum | Job Aids | Performance Dashboard

Engagement Options

ASSESSMENT / DIAGNOSTIC

- Focused discovery, document review, interviews, risk/gap analysis, and prioritized roadmap.
- Rapid clarity before a larger implementation commitment.

PROJECT / IMPLEMENTATION

- Defined scope, milestones, deliverables, acceptance criteria, reporting, quality gates, and transition.
- Transformation, remediation, ERP, PMO, process, housing, operations, or training work packages.

EMBEDDED / MANAGED SUPPORT

- Fractional controller/CFO, PMO, analyst, controls, ERP, operations, or training support.
- Embedded SME cell, surge team, prime subcontractor, staff augmentation, or recurring managed service.

Quality and Delivery Disciplines

SCOPE & ACCEPTANCE

- Defined scope, assumptions, milestones, deliverables, acceptance criteria, and controlled change.
- Source traceability and documented Definition of Done.

RISK, ISSUE & DECISION CONTROL

- RAID, action, corrective-action, and decision logs with owners, dates, aging, and escalation.
- Zero-surprise reporting across scope, schedule, cost, quality, control, and mission impact.

DOCUMENTATION & QUALITY REVIEW

- Standard templates, version control, evidence indexing, peer review, and deliverable checklists.
- Independent quality review and documented comment resolution.

DATA, ACCESS & CONFIDENTIALITY

- Client-approved systems, repositories, access methods, and information-handling procedures.
- Least-privilege access, need-to-know handling, clear ownership, and incident escalation.

COMMUNICATION & GOVERNANCE

- Kickoff, recurring status, executive reviews, meeting records, decision cadence, and escalation.
- Performance measures linked to deliverables, outcomes, and client priorities.

KNOWLEDGE TRANSFER & SUSTAINMENT

- SOPs, job aids, training, ownership transition, monitoring plans, and post-implementation support.
- Sustainment measures that reduce dependency and embed client capability.

EXPERIENCE, DIFFERENTIATORS & CORPORATE READINESS | Mission Experience Applied to Client Outcomes

Sade Solutions combines veteran-led mission discipline with finance, controls, ERP, operations, housing, logistics, PMO, training, and transformation experience developed across defense, civilian-agency, Big Four, consulting, and multifamily delivery environments.

DEPARTMENT OF DEFENSE & U.S. ARMY - Finance transformation, SAP/GFEBS operations, funds control, audit readiness, process improvement, and PMO support. - Mission delivery requiring disciplined documentation, accountability, stakeholder coordination, and operational continuity.	U.S. MARINE CORPS - Logistics, supply, operational readiness, procedures, performance reporting, and mission support. - Standard work, readiness measures, risk escalation, and continuous improvement.
USDA - FMMI financial operations, reconciliations, OMB A-123 controls, documentation, testing, remediation, and sustainment. - Linking financial processes, evidence, controls, systems, and management accountability.	DELOITTE, EY & AEYON CONTEXTS - Finance, controllership, internal controls, accounting operations, transformation, ServiceNow, business development, and PMO. - Structured problem solving, executive communication, quality review, and client-service discipline.
MULTIFAMILY PROPERTY OPERATIONS - Property accounting, lease/revenue analysis, operating costs, close, reconciliations, controls, and reporting. - Insight across property-level activity, portfolio reporting, vendors, budgets, and financial performance.	CROSS-FUNCTIONAL DELIVERY - Assessments, roadmaps, SOPs, RCMs, test plans, dashboards, training, decision briefs, and sustainment plans. - Connecting policy, people, process, controls, data, systems, operations, and performance.

Why Sade Solutions LLC

VETERAN-LED Service-disabled U.S. Army combat-veteran leadership with direct executive involvement and mission accountability.	EXPERIENCED 30+ years of combined team experience across finance, controls, ERP, operations, logistics, housing, training, and PMO.	INTEGRATED Policy, people, process, controls, data, technology, operations, and performance are addressed together.	PRACTICAL Execution-ready outputs are designed for immediate use, ownership, and sustainment - not shelfware.
CONTROLLED Clear requirements, evidence, quality gates, risk management, document control, and accountability.	FLEXIBLE Assessment, implementation, managed support, staff augmentation, subcontracting, and specialized SME delivery.	TECH-READY Process standardization and data accountability before automation reduce risk, rework, and adoption failure.	PEOPLE-CENTERED Role clarity, knowledge transfer, training, and adoption are built into the solution from the beginning.

Organizations We Are Equipped to Support

FEDERAL & DEFENSE Financial management, audit readiness, ERP, PMO, logistics, training, and mission transformation.	STATE & LOCAL GOVERNMENT Budget, controls, operations, public accountability, grants/program support, and process improvement.	HOUSING & MULTIFAMILY Property accounting, portfolio analysis, workflow controls, underwriting support, and training.
COMMERCIAL & PROFESSIONAL SERVICES Controllership, FP&A, finance transformation, systems, operations, and growth support.	NONPROFIT, VETERAN & WORKFORCE Program management, financial stewardship, process design, training, and impact measurement.	INTERNATIONAL / CROSS-BORDER Business advisory, stakeholder coordination, market entry support, and English-Albanian engagement.

Technology and Delivery Platform Exposure

PLATFORMS

SAP S/4HANA | GFEBS | FMMI | ADVANA | Oracle | Workday | Workiva | NetSuite | Anaplan | ServiceNow | Power BI

Corporate Contracting Profile

LEGAL NAME	Sade Solutions LLC	BUSINESS TYPE	SBA-Certified Service-Disabled Veteran-Owned Small Business
UEI	V4KAFQABHQ45	CAGE	234N0
SAM STATUS	Active	HEADQUARTERS	Clinton Township, Michigan
PRIMARY NAICS	541611 - Administrative Management and General Management Consulting Services	PRIMARY CONTACT	Aldo Sade, Founder & CEO
PHONE / EMAIL	586-551-2297 sadesolutionsllc@gmail.com	WEBSITE	www.sadesolutionsllc.com

CAPABILITY BOUNDARY AND TEAMING COMMITMENT

Sade Solutions does not present unsupported licenses, contract vehicles, clearances, corporate past performance, or specialized credentials as confirmed. Where a scope requires a specific license, credential, contract vehicle, facility clearance, or technical specialty, Sade uses appropriately qualified personnel or documented teaming arrangements and identifies responsibilities before execution.

Representative experience reflects professional or team delivery context. Named organizations do not imply endorsement, sponsorship, partnership, or Sade Solutions LLC corporate prime-contract past performance.



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EXPANDED NAICS PORTFOLIO

Ready for Finance, DoD/Defense, Security, Strategic Development, Technology and Commercial Engagements

These codes expand the targeting portfolio while preserving Sade Solutions LLC's capability boundary. A NAICS code identifies the industry classification for a procurement; it does not by itself establish a license, clearance, certification, or past performance. Each solicitation should be matched to the actual scope, active SAM registration, size standard, staffing, licensing and teaming requirements.

Core / Directly Aligned NAICS

CODE	OFFICIAL TITLE	ALIGNMENT / USE
541219	Other Accounting Services	Accounting, bookkeeping, controllership, reconciliations and financial reporting support.
541611	Administrative Management and General Management Consulting Services	PRIMARY - financial management consulting, strategic/organizational planning, budgeting, business process improvement and management advisory.
541612	Human Resources Consulting Services	Workforce, personnel, organizational and change-management advisory.
541613	Marketing Consulting Services	Growth strategy, market development, sales/marketing planning and business-development support.
541614	Process, Physical Distribution, and Logistics Consulting Services	Process improvement, supply chain, distribution, inventory, transportation and logistics consulting.
541618	Other Management Consulting Services	Specialized management advisory and transformation support.
541330	Engineering Services	Technical/engineering support when the statement of work and qualified personnel support the requirement.
541511	Custom Computer Programming Services	Customer-specific software development, testing and support when scoped.
541512	Computer Systems Design Services	Systems integration/design, ERP/IT architecture, cybersecurity architecture and technology transformation.
541519	Other Computer Related Services	IT advisory, cybersecurity/compliance support and other computer-related professional services.
541690	Other Scientific and Technical Consulting Services	Technical advisory, risk, security and mission-support consulting when aligned to the requirement.
541990	All Other Professional, Scientific, and Technical Services	Other professional/technical support not classified elsewhere.
541720	Research and Development in the Social Sciences and Humanities	Program, workforce, organizational and policy research/evaluation.
541910	Marketing Research and Public Opinion Polling	Market/customer research, surveys, benchmarking and analysis.
541930	Translation and Interpretation Services	English-Albanian stakeholder coordination and translation/interpretation when scoped.
561110	Office Administrative Services	Administrative and program-office support.
561410	Document Preparation Services	Documentation, deliverable preparation and records support.
561499	All Other Business Support Services	Business-support activities aligned to client requirements.
561990	All Other Support Services	Other mission/business support when applicable.
611420	Computer Training	ERP, systems, analytics and technology training.
611430	Professional and Management Development Training	Leadership, finance, controls, PMO, process and workforce-development training.
611699	All Other Miscellaneous Schools and Instruction	Specialized instruction when the training requirement fits.
611710	Educational Support Services	Curriculum, education-program and workforce-readiness support.

DEFENSE, SECURITY & FEDERAL PSC ALIGNMENT

Recommended Product and Service Codes for opportunity identification and capability alignment

CODE	OFFICIAL TITLE	ALIGNMENT / USE
R408	Support - Professional: Program Management/Support	PMO, program governance, schedules, RAID, executive reporting and program-management support.
R410	Support - Professional: Program Evaluation/Review/Development	Program/process evaluation, review, analysis and development support.
R425	Support - Professional: Engineering/Technical	Engineering and technical mission support when qualified personnel are proposed.
R499	Support - Professional: Other	Other professional support aligned to the statement of work.
R704	Support - Management: Auditing	Audit-readiness, audit support and related management services; independent attest work only when properly qualified.
R707	Support - Management: Contract/Procurement/Acquisition Support	Procurement, acquisition and contract-administration support when scoped.
R799	Support - Management: Other	Other management-support services.
B505	Special Studies/Analysis - Cost Benefit	Cost-benefit, business-case and financial decision analysis.
B507	Special Studies/Analysis - Economic	Economic and financial analysis when required.
B599	Special Studies/Analysis - Other	Research, assessments and other special studies.
D302	IT and Telecom - Systems Development	Systems-development support when applicable.
D306	IT and Telecom - Systems Analysis	Business/system analysis, requirements and integration support.
D307	IT and Telecom - IT Strategy and Architecture	Technology strategy, architecture and transformation planning.
D310	IT and Telecom - Cyber Security and Data Backup	Cybersecurity/resilience support when aligned to the requirement.
DJ01	IT and Telecom - Security and Compliance Support Services (Labor)	Cybersecurity policies/controls, compliance, vulnerability/risk support, incident response coordination and security operations support.
U008	Education/Training - Training/Curriculum Development	Curriculum, courseware, facilitator/participant guides and training-development support.
U009	Education/Training - General	General education and training services.
U012	Education/Training - Information Technology/Telecommunications Training	ERP, systems, cyber and technology training.
U014	Education/Training - Security	Security-related training when appropriately scoped and staffed.

Conditional / Teaming NAICS

CODE	OFFICIAL TITLE	ALIGNMENT / USE
541211	Offices of Certified Public Accountants	CONDITIONAL - only for work requiring CPA attest/audit authority when appropriately licensed/qualified CPA resources are part of the delivery team.
541214	Payroll Services	CONDITIONAL - payroll processing/support when specifically offered and operational capability is established.
561611	Investigation and Personal Background Check Services	CONDITIONAL/TEAMING - only when investigation/background-check scope, licensing and qualified personnel are established.
561612	Security Guards and Patrol Services	CONDITIONAL/TEAMING - only when required guard/patrol licensing, insurance and qualified personnel are established.
561621	Security Systems Services (except Locksmiths)	CONDITIONAL/TEAMING - only for alarm/security-system installation, repair or monitoring when licensing and technical qualifications are established.

Capability Boundary and Teaming Commitment. Sade Solutions LLC does not present unsupported licenses, contract vehicles, clearances, corporate past performance, CPA attest authority, guard/investigation licenses, security-system licenses, or specialized credentials as confirmed. Where a scope requires a specific license, credential, facility clearance, technical specialty, or regulated security service, Sade Solutions will use appropriately qualified personnel or documented teaming arrangements and identify responsibilities before execution.

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